

Subject: Grants to Law Enforcement Agencies
From: Steve Samuelian <steve@californiaconsulting.org>
Date: Fri, 21 Jan 2011 11:20:05 -0500 (EST)
To: carrol@californiaconsulting.org



GRANTS TO LOCAL LAW ENFORCEMENT AGENCIES

The Department of Alcoholic Beverage Control (ABC) is offering grants to law enforcement agencies, subject to funding appropriation. The Department will award grants up to \$100,000 to local law enforcement agencies. These grants will enable the selected agencies to expand their present efforts in addressing alcohol-related problems through a comprehensive ABC program that will encompass a wide range of strategies. Particular consideration will be given to those agencies that identify and emphasize a strong enforcement effort toward licensed establishments which operate in a disorderly manner, create an undue burden on law enforcement services, or contribute to quality of life problems for the surrounding community. If your agency is selected, your sworn officers assigned to the project will work closely with ABC investigators and receive training in ABC law, alcohol enforcement strategies, and community resources.

All proposals must be received by 5:00 p.m. on March 28, 2011.

[Click Here for More Information on Grants to Local Law Enforcement Agencies](#)

If you are a California Consulting client, please contact us if you are interested in pursuing the ABC Grants to Local Law Enforcement Agencies. If you are not a California Consulting client and would like us to draft and submit an ABC Grants to Local Law Enforcement Agencies application, please contact Chief Operating Officer Juan Garza II at (559) 244-0801 or juan@californiaconsulting.org or Director of Grants Rob Garcia at rob@californiaconsulting.org.

Subject: Summer Food Service Program
From: Steve Samuelian <steve@californiaconsulting.org>
Date: Mon, 24 Jan 2011 18:20:03 -0500 (EST)
To: carrol@californiaconsulting.org



SUMMER FOOD SERVICE PROGRAM

The California Department of Education has announced its Summer Food Service Program. The Program offers meals to children from low-income areas during vacation and off-track periods.

Summer Food Service Program

Funding provides reimbursement for meals served to children who are on school vacation in areas where 50 percent of the children qualify for free or reduced-priced school meals. Camp sites may receive reimbursement for serving meals to children who are income eligible. Non-school agencies may be reimbursed for snacks in after-school settings.

Eligible Applicants

Institutions of higher education, local educational agencies, nonprofit organizations, other organizations or agencies. Entities eligible to be a Summer Food Service Program (SFSPP) sponsor include public and private schools, Indian tribal governments; units of local, municipal, or county governments; and other public or private nonprofit agencies.

Required Eligibility Criteria

Summer sites must be established to serve all children in the community while on school vacation and not enrolled for day care. Meals must be served to all children at the same time and in the same eating area. Sponsoring agencies serving snacks after school, must serve meals during summer vacation. Application results are provided within 30 days.

Funding Amount

Sponsors receive reimbursement based on the number and types of meals served multiplied by the operational and administrative rate. There is \$32,450,000 million in federal funds available for the Summer Food Service Program.

Match

No match

Application available

2/28/2011

Application Due

4/1/2011

If you are a California Consulting client, please contact us if you are interested in pursuing the Summer Food Service Program. If you are not a California Consulting client and would like us to draft and submit a Summer Food Service Program application, please contact Chief Operating Officer Juan Garza II at (559) 244-0801 or juan@californiaconsulting.org or Director of Grants Rob Garcia at rob@californiaconsulting.org.

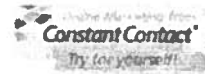
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Subject: Agenda for the Hearing by the Senate Governance & Finance Committee
From: Steve Samuelian <steve@californiaconsulting.org>
Date: Wed, 26 Jan 2011 14:30:09 -0500 (EST)
To: carrol@californiaconsulting.org



Please click on the link below to view the agenda for the Hearing by the Senate Governance & Finance Committee.

[Click to View the Agenda for the Hearing by the Senate Governance & Finance Committee: "Moving Government Closer to the People to Create Better Value and Improve Outcomes"](#)

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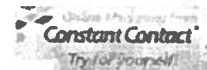
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**Moving Government Closer to the People to
Create Better Value and Improve Outcomes**

9:30 a.m. to 12:00 noon
Wednesday, January 26, 2011
State Capitol, Room 112

Introductions

Senator Lois Wolk, Chair
Senate Committee on Governance & Finance

Committee's Mandate

Senator Darrell Steinberg, President Pro-tempore
California State Senate

Perspectives & Possibilities

David E. Janssen, Former County Executive Officer
County of Los Angeles

What The Counties Learned

Jeffrey V. Smith, County Executive
County of Santa Clara

Nick Macchione, Director
Health and Human Services Agency
County of San Diego

Jean S. Fraser, Chief
San Mateo Health System
County of San Mateo

Threshold Concerns

Mac Taylor, Legislative Analyst

Marianne O'Malley, Director, General Government
Legislative Analyst's Office

Daniel W. Hancock, Chair
Little Hoover Commission

Legislators' Observations

Senator Wolk & Members

Senate Committee on Governance & Finance

Public Comments

Subject: January 2011 Newsletter
From: Steve Samuelian <steve@californiaconsulting.org>
Date: Fri, 28 Jan 2011 20:55:08 -0500 (EST)
To: carrol@californiaconsulting.org

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Monthly Newsletter - January 2011



ORANGE COVE GETS U.S. SOCCER FOUNDATION GRANT AWARD



LOBBYING ACTIVITY

Kern COGSacramento Trip: On Jan. 18 and 19 California Consulting, LLC organized a series of meetings for the Kern COG delegation. Steve Samuelian and Juan Garza, II from California Consulting, LLC scheduled and organized meetings with several key policymakers and state agencies for the Kern COG delegation. The trip was successful and productive and we are grateful to the Kern COG delegation attendees, especially Councilman Steve Morgan who capably lead the delegation and exhibited outstanding leadership during the trip. We also are grateful to Councilmembers Grace Vallejo, Sam Ramirez, Chip Holloway, and Cheryl Wegman for their attendance and participation. A special thanks to the Kern COG staff including Robert Phipps and Rob Ball for their attendance and Mr. Phipps for his consistent assistance and help in preparation for the trip. This was a true team effort and the teamwork led to the ultimate success of the trip.



California Consulting successfully secured a United State Soccer Foundation Grant, in the amount of \$100,000, for the City of Orange Cove to fund the construction of a soccer field at a city park. Congratulations to the City of Orange Cove!

FIRE PROTECTION & SAFETY GRANT

SJV Regional Policy Council Sacramento Trip: This year California Consulting, LLC is once again responsible for organizing the San Joaquin Valley Regional Policy Council (all 8 Valley COG's) trip to Sacramento. California Consulting will organize this trip, schedule the meetings, and serve as the lobbying firm for the trip. Approximately 35 elected officials from the San Joaquin Valley will be part of the delegation, including several mayors and council members. We organized the very first SJV Regional Policy Council lobbying trip to Sacramento several years ago and are prepared to assist with this effort once again. The trip will take place on Feb. 1-3 with Feb. 1 serving as a travel day. We are planning meetings with several key policymakers and state agencies among others. Kern COG is the host COG for the SJV Policy Council Sacramento Trip.

Meetings in Sacramento: Steve has continued weekly meetings in Sacramento regarding transportation issues. Most recently Steve met with CTC Staff member Andre Boutros as well as with Cal-TRANS interim Chief Deputy Director Malcolm Dougherty regarding CMIA funding, the highway 99 bond issue and other transportation related items including the impact of the Governor's budget proposal on transportation funding.

Enterprise Zone: The Governor has proposed in his budget to eliminate enterprise zones. As we did last year California Consulting will assume the role as the lead lobbying firm in the State defending the preservation of Enterprise Zone funding. We intend (as we did last year) to organize a letter writing campaign from cities, resolutions from city councils, testify at Committee hearings and play a vocal and active role in defending the Enterprise Zone program. Steve continues to serve on the Enterprise Zone "working group" headed by and organized by the Assembly Jobs, the Economy, and Economic Development Committee. The working group is a statewide group of E.Z. stakeholders including proponents and opponents that meets regularly to discuss reaching consensus on E.Z. legislation and E.Z. related issues in the Legislature.

RDAs: The Governor has proposed in his budget to eliminate RDAs. California Consulting intends to meet with the State RDA group and coordinate our efforts to assist them in their lobbying efforts to oppose the Governor's proposal.

CTC Commissioner Assemi: California Consulting will be having their regular monthly meeting with CTC Commissioner



FEMA has announced that it will award grants for fire prevention and education programs. Grant awards are \$1,000,000.

Fire departments are the eligible applicants, however grant funds can be used for fire prevention and education programs in *cities* and *school districts*.

Please click on the following link to read additional information on the Fire Protection & Safety Grant:

[Click Here for More Information on the Fire Protection & Safety Grant](#)

If you are a California Consulting client, please contact us if you are interested in pursuing a Fire Prevention & Safety Grant. If you are not a California Consulting client and would like us to draft and submit a Fire Prevention & Safety Grant application, please contact Juan Garza II at (559) 244-0801 or juan@californiaconsulting.org.

RECENT ADDITION

Darius Assemi to discuss transportation needs and funding priorities for the Valley.

Department of Justice Grant Announcements



The United States Department of Justice's Office on Violence Against Women has announced two grant programs to help combat violence against women.

1. Grants to Encourage Arrest Policies and Enforcement of Protection Orders Program

Grant awards will be used to fund programs that help enforce protection orders and hold offenders accountable for their actions through investigation, arrest, and prosecution of violent offenders, and through close judicial scrutiny and management of offender behavior.

Grant awards range from \$400,000 - \$1,000,000.

Please click on the following link to read additional information on the Grants to Encourage Arrest Policies and Enforcement of Protection Orders Program:

[Click Here for More Information on the Grants to Encourage Arrest Policies and Enforcement of Protection Orders](#)

2. Legal Assistance for Victims Grant Program

Grant awards are intended to increase the availability of civil and criminal legal assistance needed to effectively aid adult and youth victims of sexual assault, domestic violence, dating violence, and stalking who are seeking relief in legal matters arising as a consequence of that abuse or violence. Criminal legal assistance is limited to criminal matters relating to sexual assault, domestic violence, dating violence, and stalking.

Grant award amounts vary based on the resources needed to successfully implement the proposed project.

[Click Here for More Information on the Legal Assistance for Victims Grant Program](#)



We are pleased to announce that the City of Lancaster has signed a contract with California Consulting. We are pleased to welcome Lancaster as the newest client of California Consulting. Also, the Bear Mountain Recreation and Park District is a new client.

Website

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View our profile on [!\[\]\(ab45609bcd3346fe6539308be8d5cbb8_img.jpg\)](#)



We are pleased to welcome back the City of McFarland as the newest client of California Consulting, LLC. McFarland was a previous client of ours and after a hiatus has now signed a one year agreement with us once again. It is always a high compliment when our previous clients decide to

If you are a California Consulting client, please contact us if you are interested in pursuing these grants from the Office on Violence Against Women. If you are not a California Consulting client and would like us to draft and submit an Office of Violence Against Women Grant application, please contact Chief Operating Officer Juan Garza II at (559) 244-0801 or juan@californiaconsulting.org or Director of Grants Rob Garcia at rob@californiaconsulting.org.

re-hire our services. We look forward to our work together with the City of McFarland once again and their outstanding new Mayor Manuel Cantu.

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Grants!

The California Consulting grant writing team has recently submitted or are currently working on the following grant applications for our clients:



FEMA Fire Protection & Safety Grants
Affordable Care Act--Grants for School-Based Health Center
Capital (SBHCC) Program
Department of Education Talent Search Grants
Economic Development Administration Grants
National Arts & Humanities Youth Program Awards
BJA Justice & Mental Health Grant
EDD Workforce Investment Board CalGrip
D.O.E. Enhancing Education Through Technology (EETT)
D.O.E. Talent Search Program
Clean Water Grants
C.D.E. After School Education and Safety
Justice and Mental Health Collaboration Program
Caltrans Transportation Planning Grants
Caltrans Bicycle Planning Grants
Cal-Fire Urban Greening
Cal-Fire Urban Forestry-Leafing
IBM Creating Smarter Cities
Teacher Based Reform (T-Bar) Grant
D.O.E.PublicCharterSchool Grant
Hearst Foundation
Wachovia Grant
State Revolving Fund Loan
Office of Traffic Safety
United States Department of Agriculture Community Facilities
Grant
Hearst Foundation
SG Foundation
Mott Foundation

10

Office Depot
CVS
Tire Derived Product
Alternative Fuels Grant
SB856 Special Distribution Fund
California Safe-Supportive Schools
Highway Safety Improvement Program
Housing Related Parks Bond
HUD Planning Grant
Wal-Mart
Met-Life
Lowe's Large Toolbox
Laura Bush Foundation
Baseball Tomorrow

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Subject: Enterprise Zone Update
From: Steve Samuelian <steve@californiaconsulting.org>
Date: Mon, 31 Jan 2011 20:40:03 -0500 (EST)
To: carrol@californiaconsulting.org



ENTERPRISE ZONE UPDATE

January 2011

As you know the Governor has proposed elimination of the Enterprise Zone program. Last year, California Consulting, LLC helped lead the fight statewide to preserve funding for this important program. We organized resolutions from cities, letters to legislators, and held dozens of meetings with key legislators and staff members at the Capitol to stress the importance of Enterprise Zones. This year, once again, we have already been in close communication with the key policymakers in Sacramento regarding E.Z. funding. Below is a sample resolution in support of the E.Z. program. Please pass this resolution and send a copy to the Governor, Senate President Steinberg, and Speaker Perez. Also, please send us a courtesy copy for our records here at California Consulting. We will be sending a more detailed updated on this issue in the near future. Thank You.

[Click Here to View the Resolution in Support of Preserving Enterprise Zones](#)

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RESOLUTION NO. _____

A RESOLUTION OF THE CITY OF _____ CITY COUNCIL
IN SUPPORT OF THE ENTERPRISE ZONE PROGRAM

WHEREAS, the origins of California's Enterprise Zone came through enactment of two programs in 1984 – the Enterprise Zone Act and the Employment and Economic Incentive Act; and

WHEREAS, the Enterprise Zone provides a geographically-targeted economic development tool for poor and blighted communities by creating incentives for businesses to hire new employees and purchase equipment for their businesses; and

WHEREAS, the City of _____ jointly participated in the preparation of an application to designate portions of those jurisdictions as an Enterprise Zone; and

WHEREAS, on [insert date here] the _____ Enterprise Zone received its final designation as an Enterprise Zone from the California Department of Housing and Community Development; and

WHEREAS, the State of California and the City of _____ are experiencing their worst economic crisis since the Great Depression; and

WHEREAS, the economic crisis has resulted unusually high unemployment rates for the City of _____ and the neighboring communities; and

WHEREAS, these high unemployment rates serve to increase poverty, crime, and foreclosures of homes, and lead to the disruption of public services to those in the community most in need of assistance; and

WHEREAS, the _____ Enterprise Zone has worked to combat these social problems by using the Enterprise Zone's incentives to encourage new businesses to locate within the Enterprise Zone and existing businesses to expand their operations; and

WHEREAS, the Enterprise Zone has served to attract additional businesses to the City of _____, and has helped many others stay in business or expand their operations; and

WHEREAS, the City of _____ acknowledges that the attraction of new businesses and the retention and expansion of existing businesses is the most effective way of guaranteeing its long-term well-being; and

WHEREAS, the Governor of California has proposed to eliminate all Enterprise Zone funding and programs.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of _____ has come to recognize the Enterprise Zone as the most impactful state incentive to create new jobs, grow existing businesses, and compete with other states to attract outside investment to California; and

BE IT FURTHER RESOLVED that the Council believes that the _____ Enterprise Zone has had a significant positive effect on business activity and economic growth in the City of _____ and the surrounding area; and

BE IT FURTHER RESOLVED that the Council believes that eliminating the most critical business assistance program in the State would be a huge setback to improving California's business climate and its struggles to reach an economic recovery, and urges the state to California to support the Enterprise Zone program.

PASSED AND ADOPTED this ____ day of ____ 2011, by the following vote:

AYES:

NOES:

ABSENT:

APPROVED

Mayor

Subject: California Consulting Hosts 8 Valley COG's Lobbying Trip
From: Steve Samuelian <steve@californiaconsulting.org>
Date: Fri, 4 Feb 2011 14:10:05 -0500 (EST)
To: carrol@californiaconsulting.org



California Consulting Hosts 8 Valley COG's Lobbying Trip

California Consulting, LLC organized and scheduled the annual state lobbying trip for the 8 San Joaquin Valley COG's on Feb. 2 and 3 in Sacramento. The COG delegation was comprised of 35 elected and appointed officials from each of the 8 San Joaquin Valley counties. A complete list of delegates is attached as well as a schedule of activities.

The group met with several Assemblymembers, Senators, key staff, and Governor Brown's Director of External Affairs among others. The delegation held a dinner Wednesday evening and was joined by Senator Michael Rubio. Many key issues impacting the Valley were discussed at each of the meetings.

[Click Here to View the Delegation Members](#)

[Click Here to View the Schedule](#)

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SAN JOAQUIN VALLEY REPRESENTATIVES

FRESNO COUNCIL OF GOVERNMENTS

Judy Case, Supervisor, Fresno County
Amarpreet Dhaliwal, Mayor, City of San Joaquin
Tony Boren, Executive Director, Fresno COG
Melissa Garza, Associate Planner, Fresno COG

KERN COUNCIL OF GOVERNMENTS

Manuel Cantu, Mayor, City of McFarland
Sam Ramirez, Councilmember, City of Delano
Ronald Brummett, Executive Director, Kern COG
Robert Phipps, Administrative Services Director,
Kern COG

KINGS COUNTY ASSOCIATION OF GOVERNMENTS

John Murray, Councilmember, City of Lemoore
Larry Hanshew, Mayor, City of Corcoran
Terri King, Executive Director, KCAG
Christina Lehn, Regional Planner, KCAG

MADERA COUNTY TRANSPORTATION COMMISSION

Robert Poythress, Mayor, City of Madera
Tom Wheeler, Supervisor, Madera County
Patricia Taylor, Executive Director, MCTC
Richard Poythress, Transportation Planner, MCTC

MERCED COUNTY ASSOCIATION OF GOVERNMENTS

Bill Spriggs, Mayor, City of Merced
Joan Faul, Mayor, City of Atwater
Jesse Brown, Executive Director, MCAG
Lori Flanders, Public Information Officer
MCAG

SAN JOAQUIN COUNCIL OF GOVERNMENTS

Ann Johnston, Mayor, City of Stockton
Andrew Chesley, Executive Director, SJCOG
Dianne Barth, Public Communications Manager,
SJCOG

STANISLAUS COUNCIL OF GOVERNMENTS

Jim Ridenour, Mayor, City of Modesto
Bill O'Brien, Supervisor, Stanislaus County
Vince Harris, Executive Director, StanCOG

TULARE COUNTY ASSOCIATION OF GOVERNMENTS

Allen Ishida, Supervisor, Tulare County
Paul Boyer, Councilmember, City of Farmersville
Elizabeth Wright, Senior Regional Planner, TCAG

CONSULTANTS:

Sigala Inc
Michael Sigala, Principal
Nathan Wahl, Project Coordinator

California Consulting, LLC
Steve Samuelian, Principal
Juan Garza II, Chief Operating Officer

SAN JOAQUIN VALLEY AIR POLLUTION CONTROL DISTRICT:

Tom Jordan, Senior Policy Advisor

CALIFORNIA PARTNERSHIP FOR THE SAN JOAQUIN VALLEY:

Mike Dozier, Lead Executive, Office of
Community and Economic Development
California State University, Fresno

**SAN JOAQUIN VALLEY REGIONAL
POLICY COUNCIL
“VALLEY VOICE” AGENDA***

**Wednesday, Feb. 2, 2011
Capitol Building, Basement Cafeteria
“Eureka Room”**

8:30 AM	Welcome/Introductions Briefing/Review Steve Samuelian, California Consulting, LLC
9:00 AM	Lynn Terry, Deputy Executive Officer California Air Resources Board
9:30 AM	Nick Velasquez, Director of External Affairs Governor’s Office Alexis Wilson, Deputy Director of External Affairs
10:00 AM	Senator Anthony Cannella, 12 th Senate District
10:30 AM	Ed Imai, Principal Consultant, Assembly Transportation Committee
11:00 AM	Cindy McKim, Director, Cal Trans Andre Boutros, Chief Deputy Director, CTC Malcolm Dougherty, Interim Chief Deputy Director, Cal Trans
11:30 AM	Assemblyman Henry T. Perea, 31 st Assembly District
12:00 Noon	Lunch
1:00 PM	Ashley Medina, Legislative Aide, Office of Assemblywoman Cathleen Galgiani
1:30 PM	Brian Kelly, Policy Director, Senate President Pro Tem Darrell Steinberg
2:00 PM	Ivan Altamura, Senior Caucus Director to Republican Leader

2:30 PM	Assemblyman David Valadao 30 th Assembly District
3:00 PM	Jennifer Gress, Consultant, Senate Transportation & Housing Committee Art Bauer, Consultant, Senate Transportation & Housing Committee
3:30 PM	Senator Michael Rubio 16 th Senate District
4:00 PM	Assemblywoman Shannon Grove 32 nd Assembly District
4:30 PM	ADJOURN
6:00 PM	Lucca Restaurant 1615 J Street Sacramento, CA

*Meetings may be subject to change
(2/1/11 5:00)

**SAN JOAQUIN VALLEY REGIONAL
POLICY COUNCIL
“VALLEY VOICE” AGENDA***

Thursday, Feb. 3, 2011

9:00 AM Heather Fargo, Executive Policy Officer
Strategic Growth Council
1416 9th Street (9th & N St.)
Sacramento, CA

High Speed Rail Board
Sacramento City Hall Chamber – 915 “I” St.
Sacramento, CA

9:30 AM Senate Subcommittee – Capitol Building Room TBA

*Meetings may be subject to change/MS

Subject: Enterprise Zone Update from California Consulting, LLC
From: Steve Samuelian <steve@californiaconsulting.org>
Date: Fri, 4 Feb 2011 18:10:10 -0500 (EST)
To: carrol@californiaconsulting.org



Enterprise Zone Update from California Consulting, LLC

Below are links to four items as listed below.

Three enterprise zone bills were introduced on Wednesday, February 2, 2011.
Attached is:

1. A copy of each bill;
2. A fact sheet covering all three bills;
3. A current map of where the enterprise zones are located; and
4. 2010 hiring credit certificate totals for all EZs.

Juan Garza II from California Consulting, LLC will be testifying at the Assembly Budget Sub-Committee on Monday at the State Capitol in support of RDA and EZ funding. IF YOU OR YOUR MAYOR, COUNCILMEMBERS, ETC. ARE ABLE TO JOIN US TO TESTIFY AT THE HEARING, PLEASE LET US KNOW ASAP.

Steve Samuelian from California Consulting, LLC testified yesterday at the Senate Budget Sub-Committee in support of RDA funding. A number of cities and local leaders were present at the Senate hearing.
Steve also participated this morning in the EZ coalition statewide conference call.

20

California Consulting is concentrating our efforts on building a coalition of cities and other supporters from Kern, Tulare, Kings, Fresno, Stanislaus, and Monterey County (among others) to fight for RDA and EZ funding.

Thank You.

[Click Here to View AB 11](#)

[Click Here to View AB 231](#)

[Click Here to View AB 232](#)

[Click here to View the Enterprise Zone Map](#)

[Click Here to View the EZ Hiring Credit Totals](#)

[Click Here to View the EZ Reform Bill Summaries](#)

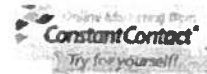
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Subject: California Consulting Testifies to Preserve Enterprise Zones & RDAs

From: Steve Samuelian <steve@californiaconsulting.org>

Date: Tue, 8 Feb 2011 21:25:05 -0500 (EST)

To: carrol@californiaconsulting.org



California Consulting Testifies to Preserve Enterprise Zones & RDAs

On Feb. 7, 2011 California Consulting, LLC Chief Operating Officer Juan Garza II testified at the Joint Hearing on Enterprise Zone & Redevelopment held by the Assembly Budget Sub-Committee #4 on State Administration and Committee on Revenue and Taxation at the State Capitol. "The elimination of Enterprise Zones could have a devastating economic impact on cities in California. Economic development could be stunted, new businesses would look to establish themselves in other states, and recovery from the current depression could be drastically slowed if these tools are taken from cities. On behalf of the 22 cities we represent, we respectfully urge the members of the committees to oppose the elimination of enterprise zones and redevelopment agencies," said Garza.

Several local elected officials, city leaders, county leaders and various California Consulting clients and others testified at the hearing urging the Committees to reject the proposal to eliminate Enterprise Zones and RDAs. Additional legislative hearings are planned regarding EZ and RDA funding and California Consulting will continue to push strongly for the rejection of the Governor's proposal to eliminate these important economic development tools. As well, California Consulting, LLC lobbyists have been meeting with several State Legislators and key staff over the past several weeks urging them to oppose the EZ and RDA cut.

Below is the joint subcommittee hearing agenda, an Enterprise Zone By-The-Numbers Fact Sheet, and a County-By-County list of job losses if RDAs are abolished. California Consulting will continue to keep you updated as new developments occur.

[Click to View Joint Sub-Committee Hearing Agenda](#)

[Click to View EZ By-The-Numbers Fact Sheet](#)

[Click to View Job Losses with RDA Elimination](#)

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AGENDA
BUDGET SUBCOMMITTEE NO. 4 ON STATE ADMINISTRATION AND
COMMITTEE ON REVENUE AND TAXATION
ASSEMBLYMEMBER JOAN BUCHANAN, CHAIR
ASSEMBLYMEMBER HENRY PEREA, CHAIR

JOINT HEARING ON ENTERPRISE ZONES AND REDEVELOPMENT

MONDAY, FEBRUARY 7, 2011
STATE CAPITOL, ROOM 4202
1:00 P.M.

Enterprise Zones

Origin and Purpose

Jason Sisney, Director of State Finance, Legislative Analyst's Office
James Nachbaur, Economist, Legislative Analyst's Office

Research Results

Jed Kolko, Research Fellow, Public Policy Institute of California
Charles Swenson, Research Fellow, University of Southern California

Administration's Proposal

Mark Hill, Program Budget Manager, Department of Finance
Jay Chamberlain, Financial Research, Department of Finance

Assessment of Proposal

Jason Sisney, Director of State Finance, Legislative Analyst's Office
James Nachbaur, Economist, Legislative Analyst's Office

Public Comment

Background on California's Enterprise Zone Program

Origin and Purpose

California law permits the Department of Housing and Community Development to designate up to 42 Enterprise Zones (EZs) throughout the state, as well as several other types of business incentive areas throughout the state. By providing tax credits and other incentives, the EZ and related programs seek to stimulate business activity in economically distressed regions and to create job opportunities for disadvantaged individuals. Specifically, the EZ Act states:

It is in the economic interest of the state to have one strong, combined, and business-friendly incentive program to help attract business and industry to the state, to help retain and expand existing state business and industry, and to create increased job opportunities for all Californians.

EZ advocates, including numerous business interests and local administrators, argue the program represents California's best tool for economic development. They cite the fact that the program results in lower costs for businesses operating in these zones and thus attracts economic activity to disadvantaged or distressed areas of the state. EZ critics assert the program offers a poor return on the state's sizable investment largely due to flaws in the program's specific design and implementation or, more fundamentally, the ineffectiveness and inefficiencies inherent in tax incentive programs.

Citing criticisms of the program, the Governor's Budget for 2011-12 would eliminate all EZ tax incentives for tax years beginning on or after January 1, 2011. The proposal would also eliminate the tax incentives associated with the state's other economic incentive areas described above. The Governor's budget notes that, within the context of a budget that proposes deep spending reductions across state government, all spending must be scrutinized, including spending through tax expenditures for local economic development. The proposal would eliminate all EZ tax benefits, both for newly earned credits and deductions and for credits that have been earned in prior years and have been carried-forward.

EZ Program's Tax-Related Incentives

Preferential tax benefits available to businesses in EZs include a variety of special credits, additional deductions, and accelerated depreciation provisions that are available under California's corporation tax (CT) or personal income tax (PIT). The EZ program components are:

Hiring Credit. The largest EZ-related incentive is the hiring credit. California law provides this credit to taxpayers that employ qualified employees in an EZ during the taxable year equal to: (1) 50% of qualified wages in the first year of employment; (2) 40% of qualified wages in the second year of employment; (3) 30% of qualified wages

in the third year of employment; (4) 20% of qualified wages in the fourth year of employment; and, (5) 10% of qualified wages in the fifth year of employment.

In general, "qualified wages" means wages that do not exceed 150% of the minimum wage. A "qualified employee," in turn, means an individual who meets both of the following requirements: (1) At least 90% of the individual's work for the taxpayer is directly related to the conduct of the taxpayer's trade or business located in an EZ; and, (2) At least 50% of the individual's services for the taxpayer are performed within the boundaries of an EZ.

In addition, a "qualified employee" must fall within at least one of several statutorily designated categories. Listed categories include economically disadvantaged individuals, dislocated workers, disabled individuals, ex-offenders, recipients of certain federal or state aid, members of a federally recognized Indian tribe, and residents of a "targeted employment area" as defined by Government Code Section 7072.

Finally, to qualify for the hiring credit, the taxpayer must obtain a certification (or "voucher") providing that the employee meets the eligibility criteria specified above. Taxpayers are required to retain a copy of this voucher and provide it upon request to the Franchise Tax Board (FTB), the state agency charged with administering the CT and the PIT.

Sales or Use Tax Credit. Taxpayers engaged in a trade or business within an EZ can take a credit equal to the sales or use tax paid during the taxable year in connection with the purchase of qualified property. Qualified property includes specified machinery and machinery parts, data processing and communications equipment, and motion picture manufacturing equipment central to production and postproduction. The total cost of qualified property that may be taken into account for purposes of claiming this credit may not exceed \$1 million for PIT filers and \$20 million for CT filers. Moreover, the qualified property must be used by the taxpayer exclusively in an EZ.

Net Interest Deduction. California law provides for the deduction of net interest income on loans made to a trade or business located solely within an EZ. For purposes of the EZ net interest deduction, a qualified taxpayer (creditor) is defined as an entity that loans funds on or after the designation date of the EZ to a qualified business (debtor) and receives interest payments thereon. It should be noted that the taxpayer (creditor) does not have to be located in the EZ to take advantage of the net interest deduction; only the debtor needs to operate within the EZ.

Accelerated Depreciation. Existing law allows EZ taxpayers to treat 40% of the cost of specified property as an expense not chargeable to the taxpayer's capital account. Any such cost may be allowed as a deduction for the taxable year in which the taxpayer places the property in service. Such property must be for exclusive use in a trade or business conducted within an EZ.

Employee Tax Credit. Finally, existing law allows an income tax credit equal to 5% of qualified wages, as defined, received by a qualified EZ employee during the taxable year. However, for each dollar of income received by the employee in excess of qualified wages, the credit is reduced by nine cents.

Program Utilization

In a March 10, 2010 report prepared for the Senate Committee on Revenue and Taxation, the Legislative Analyst's Office noted the following facts on the EZ program's utilization:

- EZ incentives and those for similar zones reduced state income taxes by approximately \$450 million in 2006.
- The number of employees claimed on tax returns grew from 24,190 to 91,416 between 1999 and 2007.
- The amount of carryover credits—credits that can be "banked" and used in subsequent tax years—increased from \$48 million in 1997 to \$595 million in 2007.
- The hiring credit is by far the most costly EZ program for the state in terms of foregone revenues. In 2007, this credit accounted for \$237 million of corporate tax revenue reductions attributable to EZs.
- Among corporate filers, 26% of the benefits went to manufacturing firms and 44% went to businesses engaged in trade and financial services.
- In 2007, 74% of the total tax benefits from all EZ programs went to companies with assets of \$1 billion or more.

The FTB annually compiles revenue data and other information relating to the state's tax expenditure programs. According to FTB data, the cost of the EZ programs has continued to increase in terms of foregone revenues. In 2009-10, the estimated decrease in revenues related to the utilization of these programs was \$550 million. Revenue losses in 2010-11 are expected to climb to \$630 million and by 2011-12 reach \$670 million. While these estimates do not represent full "dynamic" estimates, they do incorporate behavioral responses on the part of the taxpayer.

Governor's Budget Proposal

The Governor's Budget for 2011-12 would eliminate all EZ tax incentives for tax years beginning on or after January 1, 2011. The Administration's proposal would also eliminate the tax incentives associated with similar business incentive areas, including Targeted Tax Areas, Manufacturing Enhancement Areas, and Local Agency Military Base Recovery Areas. The proposed elimination would apply to both newly earned credits and deductions, as well as to unused credits earned in prior years. Local

agencies would be permitted to maintain any applicable local incentives. This proposal is estimated to generate additional state revenues of \$343 million in FY 2010-11 and \$581 million in FY 2011-12.

The proposal would—together with several other initiatives in the Budget—significantly change the way local development efforts are handled by transferring responsibility and authority to local jurisdictions and their voters. The Administration notes:

The Budget proposes to make significant shifts in the way funding of local government efforts is handled. These changes are intended to move the responsibility and the authority for local development efforts to the local jurisdictions and their voters. Eliminating state tax benefits for EZs is a fundamental part of this change. Because the primary benefit of these zones is to shift economic activity from one geographic region within California to another geographic region within California, they are not of statewide interest.

To support this assertion, the Administration cites a number of studies and publications finding that EZs have little or no impact on job creation or economic activity. In its proposal, the Administration observes that there is evidence that the benefits of EZ programs go to taxpayers whose behavior has not been affected at all by the EZ program. They point in particular to the phenomenon whereby a taxpayer is informed and avails itself of tax incentives for economic expansion after that economic expansion has already occurred. This is discussed further below in connection with reform efforts.

Research on Enterprise Zones

In general, the weight of research evidence with respect to the effectiveness of tax incentives concludes that state taxes can have an impact on business location and investment decisions, but the response is small relative to factors such as labor quality, social and physical infrastructure, and access to markets. Research regarding the specific effectiveness of EZ incentives is somewhat mixed and the results can be dependent on when the study was conducted, the research methodology employed, and the particular types of program incentives available.

As with tax incentives in general, overall EZ incentives appear to generate a limited economic response; however, there are a number of features associated with EZs that suggest that there may be a somewhat different response to EZ incentives than to more general tax incentives. There are a number of studies that have looked at the impact of overall tax reductions in designated EZs. LAO's review of the literature on EZ incentives drew several important conclusions from these studies, including the following:

- Intra-metropolitan location activity is more sensitive to tax differences than is interstate location activity. This indicates that EZs may, to a large extent, merely result in shifting jobs within a state or region rather than increasing the total number of jobs in that state or region.
- EZ incentives are most effective in assisting a targeted area if the EZ does not extend beyond that area. Since EZs may simply result in shifting jobs around, the more narrowly targeted the EZ, the more effective it can be in meeting its objective.
- Hiring credits have a greater impact on job creation than other types of incentives. The existence of credits for labor costs can increase the demand for labor and, assuming a qualified workforce is available, result in job creation.
- Significant tax incentives are required to overcome actual or perceived higher operating costs in an EZ. To overcome the costs associated with poor infrastructure and less productive labor, relatively generous tax incentives must be offered in order to stimulate additional economic activity.

Among the studies that have been conducted in recent years, the most noteworthy include the following:

In *"Do California's Enterprise Zones Create Jobs?"* (Public Policy Institute of California; Kolko and Neumark, 2009), the authors compared employment data of EZs and control areas in order to assess the extent to which EZs have created additional employment. The report concluded that the program has no statistically significant effect on employment. Although it did not look at the effect of EZs on poverty and unemployment, it is unlikely that these would be positively affected in the absence of increasing employment. The study questions the value of the EZ program given that there is a lack of proven benefit to California.

In *"Government Programs Can Improve Local Labor Markets: Evidence from State Enterprise Zones, Federal Empowerment Zones and Federal Enterprise Communities"* (University of Southern California; Ham, Imrohorglu and Swenson, 2009), the authors used Census tracts focusing on five labor market variables (unemployment rate, poverty rate, fraction of households with wage and salary income, average wage and salary income, and total employment) as a means of analyzing the impact of EZs. The research concludes EZ designation has positive impacts on local labor markets, but impacts of federal programs were substantially larger than state programs. Curiously, the study found California EZs had no significant effect on employment, but did have a significant effect on the unemployment rate, poverty rate, and the proportion with wage and salary income.

In "State Enterprise Zone Programs: Have They Worked," (Upjohn Institute; Peters and Fischer, 2002), the authors generally gave a low grade to state EZs in terms of accomplishing their objectives. The authors conclude that EZs have typically little impact overall on new investment and do relatively little to improve the job prospects of residents of the EZs. The authors do acknowledge heterogeneity in the data and indicate that the success of an individual EZ may be favorable, depending upon specific circumstances.

Other papers from the California Budget Project (CBP), "Enterprise Zone Program: No Bang for the Buck," (2011) and the Legislative Analyst's Office (LAO) "California's Enterprise Zone Program: Prepared for the Senate Committee on Revenue and Taxation" (2010), focused on the administrative and design inefficiencies of the program

- The CBP paper notes that EZ credits do not require the creation of new jobs, the majority of EZ credits is claimed on the basis of residency rather than barriers to employment, the EZs are too large to direct economic activity to the area's most in need, and EZ eligibility criteria are too broad.
- The LAO report identified weakness in the program such as the lack of a narrowly tailored approach, lack of competitiveness for area designation, restrictions on types of employees eligible for the credit, and retroactive credits. It concluded the program is expensive and not highly effective and recommends its elimination or restructuring.

Proposals for Reform

In recognition of the design or other flaws with EZ incentives, the program has been the focus of several recent reform efforts. While the budget proposal would simply eliminate all EZ-related tax incentives, prior legislative efforts have instead focused on reforming the existing program. As explained below, one of the more notable reform efforts concerns the issue of retroactively certifying employees for the hiring credit.

To qualify for the EZ hiring credit, taxpayers must obtain a voucher demonstrating that each qualified employee meets the eligibility criteria set by law. Existing law does not provide a deadline for obtaining a voucher. Thus, taxpayers can certify employees who worked for them in past years, and then submit claims for a refund to FTB under California's general four year statute of limitations for amending past returns. This has led to a significant increase in the number of businesses obtaining vouchers for all employees found to be qualified and then preparing amended tax returns to claim tax credits for prior years.

Critics of this retroactive vouchering argue that the practice undermines the fundamental purpose of the EZ program, which was designed to *incentivize* businesses to locate in EZs and to hire economically displaced and disadvantaged workers. However, a wage credit can only act as an incentive if the taxpayer is aware of the credit at the time of hiring a new employee. With retroactive vouchering, taxpayers are provided a reward for behavior they would have engaged in absent the credit. SB 974 (Steinberg), would have addressed this issue by requiring taxpayers to obtain certification within 42 days of an employee commencing work.

CALIFORNIA'S ENTERPRISE ZONES:

Creating Jobs, Building Communities & Saving in California's Future

In 2010, Enterprise Zones created or retained more than **118,000** jobs in California. Eliminating Enterprise Zones would constitute not only a tax increase on the job creators in our economy, but result in job loss in California.

By the Numbers

There are 42 enterprise zones throughout California. Located in economically distressed areas, these zones typically have record-high unemployment, higher crime rates and lower levels of economic activity. Enterprise zones provide incentives for businesses to open and/or relocate to these areas, hire local employees and help revitalize the local economy.

10,000: jobs created or retained each month in California thanks to the Enterprise Zone Program.

18,317: Employees previously on public assistance now employed by businesses taking advantage of enterprise zone tax credits.

2,415: Ex-offenders employed by businesses utilizing enterprise zone tax credits. Gainful employment is one of the largest contributing factors affecting recidivism. (The average cost of incarceration in a California state prison is approximately \$50,000* per inmate per year. By giving these ex-offenders a job, enterprise zones saved the state over \$120 million in 2010.)

2,337: People employed by businesses who were previously receiving unemployment benefits. The average weekly unemployment payment in California is \$293**. (By giving these employees a job, enterprise zones saved California's burgeoning unemployment insurance fund \$32.9 million in 2010.)

416: Veterans hired by businesses utilizing enterprise zones.

42: Number of enterprise zones in California encouraging business and job growth while helping aid the state's economic recovery.

Keep Jobs in California
Keep Businesses in California.
Keep Enterprise Zones in California.

*Source: California Department of Corrections and Rehabilitation, 2009
**Source: California Department of Industrial Relations, 2009

CALIFORNIANS FOR
Jobs and Safe Communities

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for more information visit www.jobsandsafecommunities.com



*Enterprise zones
provide significant
savings to
our state budget
by stimulating
the economy and
putting people
back to work.*

CALIFORNIA'S ENTERPRISE ZONES:

Creating Jobs, Raising Employment, and Improving California's Future!

An Investment in Jobs

California continues to grapple with double-digit unemployment levels. The state has very few tools at its disposal to attract new businesses and help create jobs, especially in some of our most distressed communities. Unfortunately one of these tools, enterprise zones, are threatened by state budget cuts this year.

Areas in which enterprise zones are located have significantly higher unemployment rates, some reaching close to 40 percent for minority populations. At a time when many businesses cannot afford to hire new employees, enterprise zones helped create 20,000 new jobs in the past year alone.

At a time when many businesses are laying off employees, enterprise zone benefits assisted more than 92,000 employees keep their jobs.

In 2010, enterprise zones created or retained 10,000 jobs across the state every month while the rest of the economy often saw job losses.

Part of the long-term solution to California's budget woes is economic growth, enterprise zones are an important part of that path to recovery.

An Investment in Fiscal Solvency

The benefits of enterprise zones extend to other areas of the state budget. Administration of the enterprise zone program is not funded out of the state's general fund. All program funding comes from voucher fees, which alone netted \$1 million last year to run the program.

Over 18,000 employees in enterprise zones are previous recipients of some type of public assistance (CalWORKS, MediCal, unemployment, food stamps, etc.). If enterprise zones are eliminated, many businesses will downsize and employees will be forced back on government assistance, increasing the burden to California taxpayers.

An Investment in Our Communities

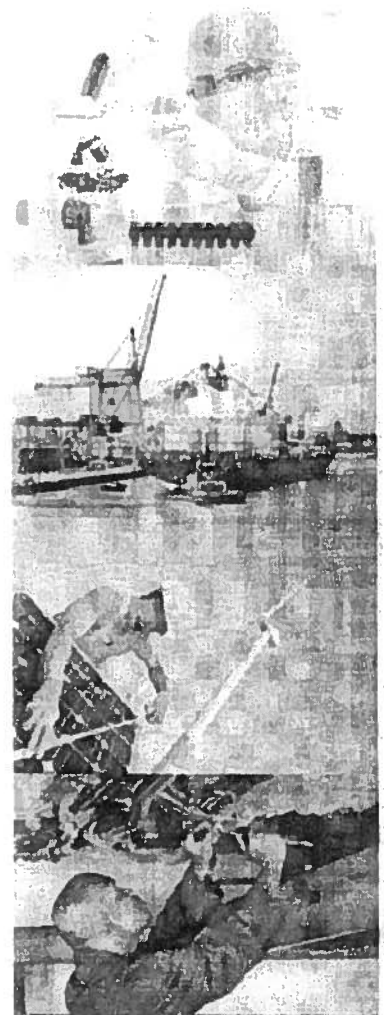
Enterprise zones strengthen California's most challenged communities and provide opportunities to people with significant barriers to employment. Enterprise zones encourage businesses to locate, or in some cases expand, to economically distressed areas and hire local employees. These employees in turn spend more in their local community. They spend money in local stores and at local restaurants. The far-reaching benefits of enterprise zones help revitalize every aspect of a community.

Enterprise zones provide incentives for employers who hire former felons. Several studies have demonstrated that gainful employment significantly reduces the probability that an offender will re-offend. By investing in enterprise zones, we are investing in the safety and security of our communities.

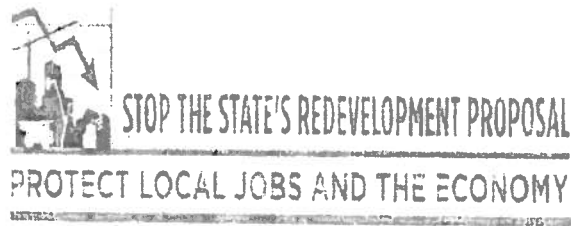
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for more information visit www.jobsandsafecommunities.com



*In 2010,
Enterprise Zones
created 20,462
new jobs in
California at a
time when the
state is
experiencing
unprecedented
unemployment.*



www.ProtectOurLocalEconomy.com

County-by-County Losses of 300,000 Jobs if Redevelopment is Abolished

Prepared by Timestructures, Inc., for the California Redevelopment Association*

As part of the 2011-12 budget proposal, the Governor has proposed abolishing redevelopment agencies in California. This proposal will destroy more than 300,000 jobs throughout California* by eliminating local agencies' ability to negotiate and build redevelopment projects. The following shows the job losses by county and by agency throughout the state:

County Name	Entity Name	Estimated Jobs Lost Due to Elimination of Redevelopment
Alameda	Redevelopment Agency of the City of Oakland	7,621
Alameda	Emeryville Redevelopment Agency	2,082
Alameda	Redevelopment Agency of the City of Fremont	1,840
Alameda	Community Redevelopment Agency of the City of Union City	1,413
Alameda	Redevelopment Agency of the City of San Leandro	1,108
Alameda	Alameda County Redevelopment Agency	1,131
Alameda	Community Improvement Commission of the City of Alameda	910
Alameda	Redevelopment Agency of the City of Hayward	730
Alameda	City of Livermore Redevelopment Agency	304
Alameda	Berkeley Redevelopment Agency	102
Alameda	Albany Community Reinvestment Agency	25
Alameda	Newark Redevelopment Agency	1
ALAMEDA COUNTY TOTAL		17,268
Butte	Chico Redevelopment Agency	1,662
Butte	Oroville Redevelopment Agency	283
Butte	Gridley Redevelopment Agency	38
Butte	Paradise Redevelopment Agency	25
BUTTE COUNTY TOTAL		2,007
Contra Costa	Redevelopment Agency of the City of Pittsburg	2,593
Contra Costa	Richmond Redevelopment Agency	1,919
Contra Costa	Contra Costa County Redevelopment Agency	1,074

Contra Costa	Redevelopment Agency of the City of Concord	1,194
Contra Costa	Redevelopment Agency of the City of San Pablo	832
Contra Costa	Hercules Redevelopment Agency	747
Contra Costa	San Ramon Redevelopment Agency	490
Contra Costa	Pinole Redevelopment Agency	597
Contra Costa	Antioch Development Agency	494
Contra Costa	Brentwood Redevelopment Agency	416
Contra Costa	City of El Cerrito Redevelopment Agency	318
Contra Costa	City of Clayton Redevelopment Agency	315
Contra Costa	Pleasant Hill Redevelopment Agency	316
Contra Costa	Oakley Redevelopment Agency	221
Contra Costa	City of Walnut Creek Redevelopment Agency	249
Contra Costa	Lafayette Redevelopment Agency	128
Contra Costa	Danville Community Development Agency	146
	CONTRA COSTA COUNTY TOTAL	12,050
Del Norte	Crescent City Redevelopment Agency	55
	DEL NORTE COUNTY TOTAL	55
El Dorado	Redevelopment Agency of the City of South Lake Tahoe	469
	EL DORADO COUNTY TOTAL	469
Fresno	Redevelopment Agency of the City of Fresno	1,351
Fresno	Clovis Community Development Agency	280
Fresno	Coalinga Redevelopment Agency	291
Fresno	Reedley Redevelopment Agency	109
Fresno	Sanger Redevelopment Agency	109
Fresno	Redevelopment Agency of the City of Firebaugh	93
Fresno	Parlier Redevelopment Agency	111
Fresno	Fowler Redevelopment Agency	79
Fresno	Selma Redevelopment Agency	63
Fresno	Orange Cove Redevelopment Agency	71
Fresno	Mendota Redevelopment Agency	71
Fresno	San Joaquin Redevelopment Agency	30
Fresno	Kerman Redevelopment Agency	25
Fresno	Kingsburg Redevelopment Agency	38
Fresno	Huron Redevelopment Agency	43
Fresno	Fresno County Redevelopment Agency	-
	FRESNO COUNTY TOTAL	2,765
Glenn	Willows Community Redevelopment Agency	-
	GLENN COUNTY TOTAL	-
Humboldt	Eureka Redevelopment Agency	324
Humboldt	Arcata Community Development Agency	177
Humboldt	Fortuna Redevelopment Agency	77
	HUMBOLDT COUNTY TOTAL	578
Imperial	Redevelopment Agency of the City of El Centro	410
Imperial	Community Redevelopment Agency of the City of Calexico	340
Imperial	Imperial Redevelopment Agency	160
Imperial	Brawley Community Redevelopment Agency	127
Imperial	Holtville Redevelopment Agency	46

Imperial	Calipatria Redevelopment Agency	32
Imperial	City of Westmorland Redevelopment Agency	14
	IMPERIAL COUNTY TOTAL	1,130
Kern	Bakersfield Redevelopment Agency	580
Kern	Ridgecrest Redevelopment Agency	375
Kern	California City Redevelopment Agency	370
Kern	Community Redevelopment Agency of the City of Delano	172
Kern	Shafter Community Development Agency	188
Kern	Wasco Redevelopment Agency	86
Kern	Redevelopment Agency of the City of Tehachapi	87
Kern	Arvin Redevelopment Agency	51
Kern	Taft Redevelopment Agency	37
Kern	McFarland Redevelopment Agency	7
	KERN COUNTY TOTAL	1,952
Kings	Lemoore Redevelopment Agency	416
Kings	Redevelopment Agency of the City of Hanford	124
Kings	Redevelopment Agency of the City of Corcoran	64
Kings	Redevelopment Agency of the City of Avenal	75
Kings	Kings County Redevelopment Agency	7
	KINGS COUNTY TOTAL	686
Lake	Clearlake Redevelopment Agency	168
Lake	Lake County Redevelopment Agency	138
Lake	Lakeport Redevelopment Agency	52
	LAKE COUNTY TOTAL	358
Lassen	Lassen County Redevelopment Agency	-
Lassen	Susanville Redevelopment Agency	-
	LASSEN COUNTY TOTAL	-
Los Angeles	Community Redevelopment Agency of the City of Los Angeles	14,923
Los Angeles	Redevelopment Agency of the City of Long Beach	5,703
Los Angeles	Industry Urban-Development Agency	5,503
Los Angeles	Lancaster Redevelopment Agency	1,798
Los Angeles	Redevelopment Agency of the City of Santa Monica	3,716
Los Angeles	Burbank Redevelopment Agency	3,222
Los Angeles	Palmdale Redevelopment Agency	1,473
Los Angeles	Culver City Redevelopment Agency	2,258
Los Angeles	Glendale Redevelopment Agency	1,905
Los Angeles	Cerritos Redevelopment Agency	2,144
Los Angeles	Carson Redevelopment Agency	2,039
Los Angeles	Redevelopment Agency of the City of Santa Fe Springs	1,793
Los Angeles	Redevelopment Agency of the City of Pomona	1,326
Los Angeles	Pasadena Community Development Commission	1,985
Los Angeles	City of Compton Community Redevelopment Agency	1,867
Los Angeles	Walnut Improvement Agency	274
Los Angeles	Inglewood Redevelopment Agency	1,208
Los Angeles	Commerce Community Development Commission	1,171
Los Angeles	West Covina Redevelopment Agency	1,094
Los Angeles	Irwindale Community Redevelopment Agency	917

Los Angeles	Montebello Community Redevelopment Agency	1,145
Los Angeles	City of Vernon Redevelopment Agency	679
Los Angeles	La Mirada Redevelopment Agency	758
Los Angeles	Alhambra Redevelopment Agency	819
Los Angeles	Community Development Commission of the City of Huntington Park	748
Los Angeles	Signal Hill Redevelopment Project Area	865
Los Angeles	Hawthorne Community Redevelopment Agency	755
Los Angeles	Paramount Redevelopment Agency	775
Los Angeles	La Verne Redevelopment Agency	244
Los Angeles	Community Redevelopment Agency of the City of Monterey Park	398
Los Angeles	Redevelopment Agency of the City of South Gate	473
Los Angeles	Whittier Redevelopment Agency	553
Los Angeles	Norwalk Redevelopment Agency	314
Los Angeles	Redevelopment Agency of the City of Torrance	388
Los Angeles	Covina Redevelopment Agency	552
Los Angeles	Lakewood Redevelopment Agency	478
Los Angeles	Monrovia Redevelopment Agency	414
Los Angeles	Baldwin Park Redevelopment Agency	376
Los Angeles	Redevelopment Agency of the City of Duarte	413
Los Angeles	Pico Rivera Redevelopment Agency	188
Los Angeles	City of Azusa Redevelopment Agency	357
Los Angeles	West Hollywood Redevelopment Agency	410
Los Angeles	San Dimas Redevelopment Agency	288
Los Angeles	Rosemead Community Development Commission	387
Los Angeles	Glendora Community Redevelopment Agency	435
Los Angeles	Hawaiian Gardens Redevelopment Agency	466
Los Angeles	El Monte Redevelopment Agency	343
Los Angeles	City of San Fernando Redevelopment Agency	363
Los Angeles	South El Monte Redevelopment Agency	278
Los Angeles	Lynwood Redevelopment Agency	418
Los Angeles	Avalon Community Improvement Agency	190
Los Angeles	Agoura Hills Redevelopment Agency	124
Los Angeles	Lawndale Redevelopment Agency	294
Los Angeles	Downey Community Development Commission	245
Los Angeles	Arcadia Redevelopment Agency	279
Los Angeles	Redondo Beach Redevelopment Agency	185
Los Angeles	Community Development Commission of Los Angeles County	248
Los Angeles	Bell Community Redevelopment Agency	233
Los Angeles	Maywood Redevelopment Agency	231
Los Angeles	Santa Clarita Redevelopment Agency	201
Los Angeles	Claremont Redevelopment Agency	229
Los Angeles	Bell Gardens Redevelopment Agency	239
Los Angeles	Cudahy Redevelopment Agency	179
Los Angeles	Beliflower Redevelopment Agency	104
Los Angeles	Artesia Redevelopment Agency	108
Los Angeles	Community Redevelopment Agency of the City of Sierra Madre	93
Los Angeles	San Gabriel Redevelopment Agency	80

Los Angeles	Rancho Palos Verdes Redevelopment Agency	64
Los Angeles	Temple City Community Redevelopment Agency	64
Los Angeles	La Puente Redevelopment Agency	40
Los Angeles	South Pasadena Community Redevelopment Agency	41
	LOS ANGELES COUNTY TOTAL	74,868
Madera	Madera Redevelopment Agency	440
Madera	Chowchilla Redevelopment Agency	66
	MADERA COUNTY TOTAL	526
Marin	Redevelopment Agency of the City of Novato	419
Marin	San Rafael Redevelopment Agency	169
Marin	Marin County Redevelopment Agency	118
Marin	Tiburon Redevelopment Agency	-
	MARIN COUNTY TOTAL	707
Mendocino	Ukiah Redevelopment Agency	238
Mendocino	Fort Bragg Redevelopment Agency	89
Mendocino	Willits Community Development Agency	70
Mendocino	Mendocino County Redevelopment Agency	17
	MENDOCINO COUNTY TOTAL	414
Merced	Redevelopment Agency of the City of Merced	574
Merced	Los Banos Redevelopment Agency	248
Merced	Atwater Redevelopment Agency	114
Merced	Livingston Redevelopment Agency	40
Merced	Merced County Redevelopment Agency	7
Merced	Dos Palos Redevelopment Agency	-
	MERCED COUNTY TOTAL	983
Monterey	Redevelopment Agency of the City of Seaside	597
Monterey	Monterey County Redevelopment Agency	394
Monterey	Redevelopment Agency of the City of Monterey	419
Monterey	Salinas Redevelopment Agency	363
Monterey	Greenfield Redevelopment Agency	171
Monterey	Marina Redevelopment Agency	132
Monterey	Soledad Redevelopment Agency	155
Monterey	Sand City Redevelopment Agency	103
Monterey	Redevelopment Agency of the City of King	90
Monterey	Gonzales Redevelopment Agency	80
Monterey	Redevelopment Agency of the City of Del Rey Oaks	-
	MONTEREY COUNTY TOTAL	2,504
Napa	Napa Community Redevelopment Agency	310
	NAPA COUNTY TOTAL	310
Nevada	Town of Truckee Redevelopment Agency	116
Nevada	Redevelopment Agency of the City of Grass Valley	116
	NEVADA COUNTY TOTAL	232
Orange	City of Santa Ana Community Redevelopment Agency	3,327
Orange	Anaheim Redevelopment Agency	2,891
Orange	City of Orange Redevelopment Agency	2,053
Orange	Westminster Redevelopment Agency	2,041
Orange	Orange County Development Agency	1,901

Orange	Garden Grove Agency for Community Development	1,444
Orange	Redevelopment Agency of the City of Buena Park	1,530
Orange	Brea Redevelopment Agency	1,434
Orange	City of Yorba Linda Redevelopment Agency	849
Orange	Tustin Community Redevelopment Agency	1,163
Orange	Fullerton Redevelopment Agency	1,103
Orange	Redevelopment Agency of the City of Huntington Beach	1,034
Orange	Stanton Redevelopment Agency	686
Orange	Fountain Valley Agency For Community Development	543
Orange	Irvine Redevelopment Agency	481
Orange	San Juan Capistrano Community Redevelopment Agency	375
Orange	Community Development Agency of the City of Mission Viejo	265
Orange	Redevelopment Agency of the City of Cypress	297
Orange	Lake Forest Redevelopment Agency	247
Orange	Costa Mesa Redevelopment Agency	283
Orange	La Palma Community Development Commission	204
Orange	La Habra Redevelopment Agency	174
Orange	San Clemente Redevelopment Agency	136
Orange	Seal Beach Redevelopment Agency	165
Orange	Placentia Redevelopment Agency	141
	ORANGE COUNTY TOTAL	24,766
Placer	Redevelopment Agency of Placer County	550
Placer	Redevelopment Agency of the City of Roseville	340
Placer	Rocklin Redevelopment Agency	314
Placer	Lincoln Redevelopment Agency	149
Placer	Auburn Redevelopment Agency	47
	PLACER COUNTY TOTAL	1,400
Riverside	Redevelopment Agency for the County of Riverside	5,453
Riverside	City of Palm Desert Redevelopment Agency	3,568
Riverside	La Quinta Redevelopment Agency	2,507
Riverside	Redevelopment Agency of the City of Riverside	3,306
Riverside	Redevelopment Agency of the City of Rancho Mirage	1,401
Riverside	Redevelopment Agency of the City of Indian Wells	1,127
Riverside	City of Cathedral City Redevelopment Agency	1,464
Riverside	Redevelopment Agency of the City of Corona	1,339
Riverside	Lake Elsinore Redevelopment Agency	1,047
Riverside	Moreno Valley Redevelopment Agency	771
Riverside	Redevelopment Agency of Temecula	603
Riverside	Community Redevelopment Agency of the City of Palm Springs	795
Riverside	Norco Community Redevelopment Agency	599
Riverside	Hemet Redevelopment Agency	644
Riverside	Redevelopment Agency of the City of Perris	497
Riverside	Redevelopment Agency of the City of Indio	633
Riverside	City of Desert Hot Springs Redevelopment Agency	574
Riverside	Redevelopment Agency of the City of Coachella	469
Riverside	Murrieta Redevelopment Agency	470
Riverside	March Joint Powers Redevelopment Agency	268

Riverside	Redevelopment Agency of the City of San Jacinto	293
Riverside	Community Redevelopment Agency of the City of Banning	318
Riverside	Blythe Redevelopment Agency	266
Riverside	Beaumont Redevelopment Agency	234
Riverside	City of Calimesa Redevelopment Agency	33
	RIVERSIDE COUNTY TOTAL	28,679
Sacramento	Redevelopment Agency of the City of Sacramento	3,695
Sacramento	Redevelopment Agency of the County of Sacramento	722
Sacramento	Redevelopment Agency of the City of Folsom	499
Sacramento	Community Redevelopment Agency of the City of Citrus Heights	162
Sacramento	Redevelopment Agency of the City of Galt	191
Sacramento	Community Redevelopment Agency of the City of Rancho Cordova	148
Sacramento	Isleton Redevelopment Agency	32
	SACRAMENTO COUNTY TOTAL	5,451
San Benito	Hollister Redevelopment Agency	609
	SAN BENITO COUNTY TOTAL	609
San Bernardino	Fontana Redevelopment Agency	6,110
San Bernardino	Rancho Cucamonga Redevelopment Agency	5,314
San Bernardino	Victor Valley Economic Development Authority	2,831
San Bernardino	Ontario Redevelopment Agency	3,142
San Bernardino	City of San Bernardino Economic Development Agency	2,719
San Bernardino	Inland Valley Development Agency	2,536
San Bernardino	Hesperia Redevelopment Agency	1,298
San Bernardino	Redevelopment Agency of the City of Rialto	1,447
San Bernardino	Redevelopment Agency of the City of Chino	1,130
San Bernardino	Redevelopment Agency of the County of San Bernardino	893
San Bernardino	City of Montclair Redevelopment Agency	663
San Bernardino	Redevelopment Agency For the City of Colton	661
San Bernardino	Highland Redevelopment Agency	528
San Bernardino	Victorville Redevelopment Agency	548
San Bernardino	Community Redevelopment Agency of the City of Grand Terrace	452
San Bernardino	Upland Community Redevelopment Agency	546
San Bernardino	City of Loma Linda Redevelopment Agency	558
San Bernardino	Adelanto Redevelopment Agency	389
San Bernardino	Apple Valley Redevelopment Agency	364
San Bernardino	Redevelopment Agency of the City of Redlands	450
San Bernardino	Improvement Agency of the City of Big Bear Lake	393
San Bernardino	Redevelopment Agency of the City of Barstow	262
San Bernardino	Town of Yucca Valley Redevelopment Agency	125
San Bernardino	Twentynine Palms Redevelopment Agency	110
San Bernardino	Yucaipa Redevelopment Agency	93
San Bernardino	Needles Redevelopment Agency	32
	SAN BERNARDINO COUNTY TOTAL	33,596
San Diego	Redevelopment Agency of the City of San Diego	11,288
San Diego	San Marcos Redevelopment Agency	3,054
San Diego	Poway Redevelopment Agency	2,326
San Diego	Community Development Commission of the City of Escondido	1,457

San Diego	Vista Community Development Commission	959
San Diego	El Cajon Redevelopment Agency	850
San Diego	Community Development Agency of the City of Coronado	1,047
San Diego	Community Development Commission of the City of National City	838
San Diego	City of Chula Vista Redevelopment Agency	754
San Diego	Oceanside Community Development Commission	678
San Diego	Santee Community Development Commission	562
San Diego	Imperial Beach Redevelopment Agency	455
San Diego	San Diego County Redevelopment Agency	196
San Diego	Carlsbad Redevelopment Agency	243
San Diego	La Mesa Community Redevelopment Agency	222
San Diego	Lemon Grove Redevelopment Agency	133
San Diego	Solana Beach Redevelopment Agency	43
	SAN DIEGO COUNTY TOTAL	25,105
San Francisco	Redevelopment Agency of the City and County of San Francisco	5,580
	SAN FRANCISCO COUNTY TOTAL	5,580
San Joaquin	Redevelopment Agency of the City of Stockton	1,472
San Joaquin	Manteca Redevelopment Agency	1,109
San Joaquin	Community Development Agency of the City of Tracy	481
San Joaquin	Redevelopment Agency of the City of Ripon	262
	SAN JOAQUIN COUNTY TOTAL	3,344
San Luis Obispo	El Paso De Robles Redevelopment Agency	229
San Luis Obispo	Atascadero Community Redevelopment Agency	224
San Luis Obispo	Arroyo Grande Redevelopment Agency	77
San Luis Obispo	Pismo Beach Redevelopment Agency	52
San Luis Obispo	City of Grover Beach Redevelopment Agency	61
	SAN LUIS OBISPO COUNTY TOTAL	643
San Mateo	Redevelopment Agency of the City of South San Francisco	2,236
San Mateo	The Community Development Agency of the City of Foster City	970
San Mateo	City of San Mateo Redevelopment Agency	806
San Mateo	Redevelopment Agency of the City of Redwood City	760
San Mateo	Community Development Agency of the City of Menlo Park	624
San Mateo	Redevelopment Agency of the City of San Bruno	400
San Mateo	Belmont Redevelopment Agency	323
San Mateo	East Palo Alto Redevelopment Agency	421
San Mateo	Daly City Redevelopment Agency	410
San Mateo	San Carlos Redevelopment Agency	267
San Mateo	Millbrae Redevelopment Agency	243
San Mateo	Brisbane Redevelopment Agency	309
San Mateo	Pacifica Redevelopment Agency	21
	SAN MATEO COUNTY TOTAL	7,790
Santa Barbara	Redevelopment Agency of the City of Santa Barbara	1,373
Santa Barbara	Santa Barbara County Redevelopment Agency	263
Santa Barbara	Goleta Redevelopment Agency	177
Santa Barbara	Lompoc Redevelopment Agency	166
Santa Barbara	Redevelopment Agency of the City of Santa Maria	83
Santa Barbara	Guadalupe Redevelopment Agency	68

Santa Barbara	Redevelopment Agency of the City of Buellton	45
	SANTA BARBARA COUNTY TOTAL	2,173
Santa Clara	Redevelopment Agency of the City of San Jose	13,629
Santa Clara	Milpitas Redevelopment Agency	2,502
Santa Clara	Redevelopment Agency of the City of Santa Clara	2,182
Santa Clara	Redevelopment Agency of the City of Morgan Hill	1,435
Santa Clara	Redevelopment Agency of the Town of Los Gatos	280
Santa Clara	Redevelopment Agency of the City of Sunnyvale	566
Santa Clara	Campbell Redevelopment Agency	393
Santa Clara	City of Mountain View Revitalization Authority	347
Santa Clara	Cupertino Redevelopment Agency	72
	SANTA CLARA COUNTY TOTAL	21,406
Santa Cruz	Santa Cruz County Redevelopment Agency	1,636
Santa Cruz	Redevelopment Agency of the City of Santa Cruz	574
Santa Cruz	Redevelopment Agency of the City of Watsonville	499
Santa Cruz	Scotts Valley Redevelopment Agency	170
Santa Cruz	Redevelopment Agency of the City of Capitola	101
	SANTA CRUZ COUNTY TOTAL	2,980
Shasta	Redding Redevelopment Agency	925
Shasta	City of Shasta Lake Redevelopment Agency	166
Shasta	Anderson Redevelopment Agency	64
	SHASTA COUNTY TOTAL	1,154
Solano	Redevelopment Agency of the City of Vacaville	1,626
Solano	Fairfield Redevelopment Agency	1,971
Solano	Suisun City Redevelopment Agency	770
Solano	Redevelopment Agency of the City of Vallejo	188
Solano	Dixon Redevelopment Agency	123
Solano	Rio Vista Redevelopment Agency	45
	SOLANO COUNTY TOTAL	4,724
Sonoma	Petaluma Community Development Commission	828
Sonoma	Community Development Agency of the City of Rohnert Park	545
Sonoma	Healdsburg Community Redevelopment Agency	425
Sonoma	Redevelopment Agency of the City of Santa Rosa	517
Sonoma	Sonoma County Community Development Commission	457
Sonoma	Sonoma Community Development Agency	328
Sonoma	Town of Windsor Redevelopment Agency	230
Sonoma	Cotati Redevelopment Agency	78
Sonoma	Sebastopol Redevelopment Agency	109
	SONOMA COUNTY TOTAL	3,517
Stanislaus	Turlock Redevelopment Agency	460
Stanislaus	Redevelopment Agency of the County of Stanislaus	391
Stanislaus	Ceres Redevelopment Agency	352
Stanislaus	Modesto Redevelopment Agency	339
Stanislaus	Oakdale Redevelopment Agency	180
Stanislaus	Riverbank Redevelopment Agency	66
Stanislaus	Stanislaus/Ceres Redevelopment Commission	44
Stanislaus	Newman Redevelopment Agency	57

Stanislaus	Hughson Redevelopment Agency	38
Stanislaus	Waterford Redevelopment Agency	21
Stanislaus	Patterson Redevelopment Agency	25
	STANISLAUS COUNTY TOTAL	1,972
Sutter	Redevelopment Agency of the City of Yuba City	206
	SUTTER COUNTY TOTAL	206
Tulare	Redevelopment Agency of the City of Visalia	321
Tulare	Tulare Redevelopment Agency	320
Tulare	Dinuba Redevelopment Agency	328
Tulare	Tulare County Redevelopment Agency	275
Tulare	Lindsay Redevelopment Agency	95
Tulare	Porterville Redevelopment Agency	74
Tulare	Farmersville Redevelopment Agency	39
Tulare	Exeter Redevelopment Agency	56
Tulare	Woodlake Redevelopment Agency	42
	TULARE COUNTY TOTAL	1,550
Tuolumne	Sonora Redevelopment Agency	65
	TUOLUMNE COUNTY TOTAL	65
Ventura	Thousand Oaks Redevelopment Agency	997
Ventura	Simi Valley Community Development Agency	970
Ventura	Oxnard Community Development Commission	981
Ventura	Fillmore Redevelopment Agency	401
Ventura	Camarillo Community Development Commission	360
Ventura	Redevelopment Agency of the City of Moorpark	253
Ventura	Port Hueneme Redevelopment Agency	401
Ventura	Santa Paula Redevelopment Agency	107
Ventura	Redevelopment Agency of the City of San Buenaventura	217
Ventura	California State University Channel Island Site Authority (RDA)	118
Ventura	Redevelopment Agency of the City of Ojai	113
Ventura	Ventura County Redevelopment Agency	35
	VENTURA COUNTY TOTAL	4,953
Yolo	West Sacramento Redevelopment Agency	1,220
Yolo	Davis Redevelopment Agency	515
Yolo	Winters Community Development Agency	117
Yolo	Woodland Redevelopment Agency	94
	YOLO COUNTY TOTAL	1,946
Yuba	Marysville Community Development Agency	26
Yuba	Yuba County Redevelopment Agency	2
	YUBA COUNTY TOTAL	28

*The 300,000 job loss estimate is based on a Time Structures, Inc. study, "The Impact of Fiscal 2006-07 Community Redevelopment Agency Activities on the California Economy," prepared for the California Redevelopment Association using a survey of agency construction activity and IMPLAN. Slightly fewer jobs are estimated than reported in the study due to reduced total revenues. The agency distribution of the 300,000 jobs assumes that the mix of redevelopment projects was the same in 2008-09 as it was in 2006-07. This does not take into consideration the Great Recession's impact on California's construction industry and possible shifts in Redevelopment Agency priorities.

Subject: California Consulting Hosts Meeting with Senior Administration Officials
From: Steve Samuelian <steve@californiaconsulting.org>
Date: Tue, 15 Feb 2011 16:40:04 -0500 (EST)
To: carrol@californiaconsulting.org



California Consulting Hosts Meeting with Senior Administration Officials

Sacramento---On Monday February 14, 2011 California Consulting, LLC organized a meeting with Senior Officials from Governor Jerry Brown's Administration and leaders from various municipalities. The meeting took place in the Governor's Council Room at the State Capitol. The goal of the meeting was for leaders from various local government agencies to meet with Senior Brown Administration Officials to discuss RDA and Enterprise Zone budget related issues. The Governor's Representatives included Nick Velasquez, the Governor's Director of External Affairs as well as Alexis Wilson the Deputy Director of External Affairs and Michael Cohen the Chief Deputy Director of the California Department of Finance. The Administration officials gave an overview of the Governor's plans related to RDA's and Enterprise Zones.

The delegation of city leaders expressed strong support for Redevelopment Agencies citing numerous examples of successful RDA and EZ projects in a variety of cities across the State. The RDA discussion was led by Orange Cove Mayor Pro-Tem Glenda Hill, Farmersville Councilman Mike Santana, Delano Councilman Sam Ramirez, and Fowler City Manager David Elias. League of California Cities State President Mayor Ridenour also relayed the League's position on the RDA issue. Tracy Mayor Brent Ives, Arvin City Manager Alan Christensen, and Shafter City Manager John Guinn also added key points about the value of RDA's as an economic development force.

The city leaders also focused their attention on Enterprise Zones advocating for funding this important program. Tracy Mayor Brent Ives and Lemoore Mayor Pro-Tem John Plourde led the discussion on Enterprise Zone issues.

The delegation expressed appreciation that Governor Brown's senior officials took time to meet with the delegation of city leaders and hear the concerns expressed.

The meeting was part of an ongoing concerted effort by California Consulting to advocate for funding the RDA and EZ programs. This effort has included dozens of meetings at the Capitol with Assemblymembers, Senators, key staff, the Governor's Office as well as testifying at various Senate and Assembly hearings over the last several weeks. California Consulting recently organized and hosted the 8 San Joaquin Valley COG delegation of 34 local elected and appointed officials from the 8 San Joaquin Valley counties on a lobbying trip to the State Capitol. California Consulting will continue our efforts on behalf of the rural communities at the State Capitol. The full list of delegation members that attended the February 14, 2011 meeting are as follows:

Jim Ridenour, Mayor, City of Modesto and State President League of California Cities

Glenda Hill, Mayor Pro-Tem, City of Orange Cove

Mike Santana, Councilman, City of Farmersville

David Elias, City Manager, City of Fowler

Sam Ramirez, Councilman, City of Delano

Micah Runner, City of Rancho Cordova

John Ploudre, Mayor Pro-Tem, City of Lemoore

Michael Holland, City Manager, City of Newman

Michael Brennan, Councilman, City of Oakdale

Alan Christensen, City Manager, City of Arvin

John Guinn, City Manager, City of Shafter

Dennis Martin, Councilman, City of McFarland

Brent Ives, Mayor, City of Tracy

Alan Stumpf, City of Salinas

Steve Samuelian, California Consulting, LLC

Kerman City Manager Ron Manfredi and Sanger City Manager Brian Haddix also participated in the pre-meeting work leading up to the Feb. 14 meeting and we appreciate their assistance.